The mission of the Regional Food Bank is to alleviate hunger and prevent food waste.

We work toward this mission by ensuring that all products available for donation reach the Food Bank and are distributed judiciously to our member agencies.
Dear Friends,

You inspire us.

When life is at its worst, those who support our mission and work are at their very best.

We need you.

From hundreds of member agencies who feed hungry families every day to our incredible volunteers; from individuals and groups who open up their hearts to donate food and funds, to community partners who offer energetic, unconditional support, we are bound together in a remarkable network of kindness and care.

Every moment we are in this work together, we encounter real people who demonstrate courage, hope, love and resilience that are almost beyond words.

We believe in you. Working together, we can accomplish great things – anything!

You inspire us.

We need you.

For all of this, for everything you do, for every dollar, for every hour, for every bag, box, can or carton – we are grateful.

Paul A. Stermer
Director, Food Bank of the Hudson Valley
highlights from 2018

distribution
- 38,372,807 pounds distributed to agencies in 23 counties
- Equivalent to 31,977,339 meals
- 20,414 agency orders placed and fulfilled in 2018

mass distributions
Provide large quantities of nutritious food including produce, dairy products, and beverages to low-income people above and beyond what they receive from food pantries
- 30 Mass Distribution sites
- 350 distributions totaling 3,896,498 pounds

product deliveries
Food orders are delivered to many agencies located at a distance from the Food Bank, helping them get more food and reduce transportation costs
In 2018, we made 897 deliveries totaling 17,606,414 pounds.

food bank of the hudson valley
- 270 agencies served
- 1,810 volunteers provided 8,224 hours of service in 2018

food sourcing
- In 2018, a total of 27,362,490 pounds of food and grocery products were donated by 402 industry donors.
  - 1,709,903 pounds of fresh produce, dairy, and eggs were donated by 76 farmer/producer New York Farm Bureau members.
  - 18 new stores joined our Retail Store Donation Program, bringing the total to 224 stores from 17 retailers.
  - Nearly 14 million pounds of food - an increase of over 1.9 million pounds - was collected from retail stores by eight Food Bank drivers and 130 Retail Partner Agencies. Our program continues to be recognized as one of the top performing in the Feeding America network.
  - Food Drive donations totaled 172,164 pounds and $26,386.73.

agency relations & education
- 986 active programs, including food pantries, soup kitchens, and shelters; 28 new in 2018
- In any month, over 355,000 individuals were served by our member food pantries, soup kitchens and shelters
- In-person visits conducted with 644 member agencies to ensure compliance with Food Bank policies and help build capacity to address clients’ needs
- 60 workshops offered on topics such as nutrition, food safety, customer service, conflict resolution, and succession planning
children's programs

- BackPack Program served 6,650 students each week, for a total of 150,000 backpacks and 900,000 meals
- Summer BackPack Program partnered with seven communities to provide over 500 children with food throughout the summer.
- Summer Food Service Program served 21,000 total breakfasts and lunches at parks and community centers in nine counties
  (This institution is an equal opportunity provider.)
- School Pantry Program, which allows middle and high school to students to select the food they take home each weekend based on their preferences and cooking abilities, expanded to 14 schools

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patroon land farm

- 117,904 pounds of produce harvested
- 458 members joined the Community Supported Agriculture (CSA) Program
- 26 acres in production
- 2,676 different volunteers gave 13,940 hours of time

financial donors

- 14,032 individuals, corporations, foundations, and organizations made cash gifts to the Regional Food Bank
- 9,742 cash gifts made to the Food Bank of the Hudson Valley

just say yes to fruits and vegetables

- 231 nutrition workshops and recipe demonstrations offered to 2,200 clients at member agencies
- 32,000 pounds of produce distributed to JSY participants and member agencies
- JSY nutritionists worked with member pantries to increase their healthy food offerings and help encourage healthy choices through our Healthy Pantry Initiative

volunteers

- 17,249 different people donated 68,865 hours of service, the equivalent of 33 full-time employees!
fundraising events & appeals
regional food bank events & appeals
Timesunion.com/Table Hopping Mac -n- Cheese Bowl
March 24, 2018 • Siena College, Loudonville

Golf Classic
June 7, 2018 • Western Turnpike Golf Course and Orchard Creek Golf Course, Guilderland

Strawberry Festival
June 16, 2018 • Altamont Fairgrounds, Altamont

Chefs & Vintners’ Harvest Dinner
September 27, 2018 • The Glen Sanders Mansion, Scotia

Annual Auction Gala
November 16, 2018 • Saratoga City Center, Saratoga Springs

Check Out Hunger
October - December 2018 • Price Chopper, ShopRite, and other participating supermarkets

Hannaford Helps Fight Hunger
November - December 2018 • Hannaford Supermarkets

Holiday Hunger Appeal
November 14 - December 24, 2018 • Crossgates Mall and other locations

Gift Alternative Program
Year-Round

community events raising over $1,000
“A Place at the Table”
ACME Turkey Buck
Altamont Apple & Wine Festival
Altamont Orchards Round Up Campaign
American Sikhs for Humanity 5K
Angry Orchard Innovation Cider House
Staff Event
Anheuser Busch Campaign
Capital District Cruisers Car Shows
CDPHP Workforce Challenge
The Century House’s “Enjoy One Share One”
Colonie Central High School iCARE Club
C.R. England’s One Initiative
Culinary Institute of America Student Charity Dinners
Empty Bowls
Fleet Feet Sports’ 24-Hour Fight Against Hunger
Foodstock
Gravel Gobbler
Hambletonian Marathon
Hannaford “Bags to Meals”
Hudson Valley Gives
Hudson Valley Magazine's Burger & Beer Bash
Inspire Confidence Group’s “Shred It”
Legislative Correspondents Show
Macy’s Bag Hunger
Mohonk Mountain House Gingerbread Competition
NBC 4 New York/Telemundo 47 Feeding Our Families at Stop & Shop Supermarkets
Neighborhood Food Drive
New York Giants Event
Panera’s “Take Home the Bread”
Radio Woodstock Cares – Pink October
Rocking Horse Ranch Family Fun Day
SantaCon
Siena College Food & Fund Drive
ShopRite Partners in Caring
Sodexo and UAlbany Dining’s Mindful Mile and Fight Hunger 5K
TEG Federal Credit Union Pin-Up Campaign
TJX Companies Register Campaign
Townsquare Media Hudson Valley/Jam the Van Troy Turkey Trot
Walden Savings Bank Employee Cookbook
Whole Foods 5% Day

Why I Give...
Our community supports our farm by purchasing locally grown fruit. Our farm, in turn, supports our community by maintaining a strong working relationship with the Regional Food Bank. It’s a very positive and fulfilling feeling to see product that may have gone to waste be put to good use.

-Jeremy Knight, farm donor
food donors & drives

A.O.S. Fresh
Acme Markets
Adirondack Beverages
Advantage Solutions
ALDI
All State Distributors
Altamont Orchards
Altobelli Family Farms
Anderson Acres Farm
Barber Family Farm, Inc.
Beauty It Is
Beech-Nut Nutrition Corp
BelGioioso Cheese, Inc.
Best Mexican Foods, Inc.
Bilinski’s Sausage Mfg. Co., Inc.
BJ’s Wholesale Clubs
Black Horse Farms
Black Horse Produce, Inc.
Bowman’s Orchard
Brooklyn Bottling Co.
Bruderhoff Community at Foxhill
Bryant Farms
Bulich Creekside Farm
C&S Wholesale Grocers, Inc., Newburgh
C&S Wholesale Grocers, Inc., Chester
California Food Service, Inc.
Campbell Soup Company
Canteen Vending
Caribbean Food Delights
The Cheesecake Factory
Coca-Cola Bottling Company of Albany
Codino’s Foods, Inc.
Cold Spring Farm
Conagra Consolidated
Conagra Grocery Products, Inc.
Cookie Factory
CORE
Costco Wholesale - Nanuet
Cott Corporation
The Culinary Institute of America
Curation Foods
DB Orchard
Esposito’s Flowers & Produce
Fairbanks Manufacturing
Fancy Foods Inc.
The Farm Bridge
Fino Farms
Firefly Farm
First International Health Foods
Fishkill Farms
Fix Brothers Inc.
Food Bank of Western New York
Freihofer’s Baking Company
Freihofer’s Baking Company Outlet, Newburgh
The Fresh Market
Gade Farm
Garelick Farms
General Mills, Inc.
George W. Saulpaugh & Son, Inc.
Gillette Creamery
Ginsbergs
Glennie Farm
Golden Acres Charlais
Goodness Gardens
Green Valley Onion Company, Inc.
Greiner Brothers Farms, Inc.
Hand Melon Farm
Hannaford Distribution Center
Hannaford Reclamation Center
Hannaford Supermarkets
Hepworth Farms
Hill & Markes, Inc.
Honest Weight Food Co-op
Hudson River Fruit Distributors
Hudson Valley Farm Hub
Hudson Valley Research Lab
Hurd’s Family Farm
Indian Ladder Farms
Infusion Sales Group
Innmar
Juvenile Secure Facility
Karl and Vera Zacek
Kelllogg Company
Kinderhook Creek Farm
Kingston Post Office
Knight Orchards
Kraft Foods Group, Inc.
Kristy’s Barn
Krug Farms
Lakeview Orchards
Lupinski Farms
Mama Farms
Max Station Farm
Market Block Books LLC
Masker’s Orchard
Mahonor Farms, Inc.
Mead Orchards LLC
Melody Springs Farm
Metro-Pack, Inc.
Migliorelli Farms
Mondelēz International, Inc.
Mountain Service Distributors
National Freight, Inc., Champlain
National Freight, Inc., Newburgh
Nature’s Pantry
Nestle Brands
New York Farm Bureau
Norrin’s Food Corporation
North East Quality Foods
Northern Orchard Co., Inc.
Ocean State Job Lot
Pavone Land Foundation
Pavero Cold Storage
Penzey’s Spices
Pepe’s Bakery
Pepsi-Cola Bottling of Albany
Perry’s Orchard
Pet Smart Charities
The Pilates Principle
Plug Power
Pray’s Family Farm
Price Chopper Distribution Center
Price Chopper Reclamation Center
Price Chopper/Market32 Supermarkets
Price Rite Supermarkets
R & G Produce, LLC
Richardson Brands Company, Inc.
Riviana Foods Inc.
Roy Burger
Safeway
Sam’s Clubs
Saputo Dairy Foods USA, LLC
Saratoga Apple
Save-A-Lot Food Stores, Ltd.
Schonairie Valley Farms
Sfoglini Pasta
Sharon Chu
Shekomeko Farms
ShopRite Supermarkets, Inc.
Sky High Farm
Smart Alex Foods, LLC
Snyder’s-Lance, Albany
Sodexo, University at Albany
Solata Foods, LLC
South Colonic Central School District
Sparrows Nest
Stewart’s Shops
Stone Wall Hill - The Berry Patch
Stoneledge Farm
Stop & Shop New York Metro Division
Stop & Shop Supermarkets
Sysco Albany LLC
Taconic Orchards
Target Distribution Center, Amsterdam
Target Distribution Center, Wilton
Target Stores
Thomas O. Miller & Co.
Tops Friendly Markets
Trader Joe’s #535
TreeHouse Private Brands, Inc.
Tropicana Products
Trucalni Farms, Inc.
Tyson Foods, Inc.
UNFI
Union Pacific Cold Connect Northeast
US Foods
Vemini LLC
W&W Logistics
W.D. Henry & Sons, Inc.
Wakefern Food Corporation
Walmart Distribution Center #6096
Walmart Return Center #9196
Walmart Stores
Wertman Farms
West Point Commissary
Western New York Food Products, Inc.
Which Wich Superior Sandwiches
Whole Foods
Willkow Orchards
The Worthy Company
Yonder Fruit Farms
Zafar Produce, Inc.

Why I Give...

Eating well and healthy is essential to our lives and for most of us it is something we take for granted. When you understand that a sizable portion of the population in our area does not have the means to put food on their table you begin to understand the importance of the Regional Food Bank and the local food pantries. What makes the mission of the Regional Food Bank even more compelling is its ability to take nutritional, perishable food that would otherwise be thrown away and get it to food pantries and those in need. Garbage becomes gold. It’s an amazing transformation.

–Marty Shields, Board Member

Food donors

Anthem Blue Cross Blue Shield
Ball Corporation
BST & Co CPAs LLP
Capital District Cruisers
Charter Communications, Spectrum Call Center
Middletown
Christian Brothers Academy
Cub Scout Pack 3227, Hopewell Junction
General Electric
Hearthstone Village
Hunger Action Challenge
Mirkovic Teal Group
MLK Jr. Food Drive, NYS Offices
National Association of Letter Carriers “Stamp out Hunger” Food Drive, Cornwall, Cornwall-on-Hudson, Newburgh, and New Windsor
NBC 4 New York/Telemundo 47 “Feeding Our Families” at Stop & Shop Supermarkets
Neighborhood Food Drive
Regeneron
SmartWatt
South Colonic Central School District
The Conklin Family
Townsquare Media Hudson Valley “Jam the Van” and “Tanks-giving”
Troy Turkey Trot
University at Albany - Student Athletes
Corporations, nonprofit organizations, and individuals made a significant impact this year. Thank you to all of the donors who contributed their support. Your generosity has helped us continue to serve our community in substantial ways.

This year we are proud to recognize the financial donors of $1,000 or more:
Volunteers play a vital role in the Food Bank's work and allow us to accomplish more than we ever could on our own. We appreciate the gifts each person brings and recognize those individuals and groups that come back time and time again. We are stronger for their many contributions.

regional food bank individuals who contributed a significant number of hours

Seth Abrams
Lee Adlowitz
Aiden Ahl
Tasnim Amin
Dorcey Applyrs
Susan Archambault
Sue Aube
Jill August
Paul Axelute
Mary Aylward
Michelle Aae
Laurie Baird
Maryann Baird
Colin Bauer
Jim Becker
Bruce & Emily Berberich
Dan & Dolly Bhashyam
Manasa Bhavana
Doris Bindi
Paul Beno
Joe Boone
Pam Boyer
Joanne & Barry Bresler
Judy Bridges
Brown Family
John Byrne
Erin Burke
Linda Caccioca
Darwin Carr
Terry & Zach Carson
Katherine Caruso
Jim Catlin
Anushee Chakrabarti
Veda Chandwani
Christine Choi
Bob & Barb Christensen
Don Clear
Dorothy Clough
Dan Cocaciro
Eli Cohen
James Cole
Ainsley & Becky Colman
Autumn Congrove
Kevin Comils
Matt Corely
Alex Cresanti
Ricky Cui
Mat Cunningham
Bruce Cushine
Ronnne D’Alaura
Lee Danielson
Matthew & Marrisa Danise
Michelle Delgadillo
Dale Delaine
John Dempsey
Amy DiBartolomeo
Michael DiBella
Heather Diddel
Kristin Dobies
Michelle Dong
Bob & Barb Donnaruma
Mary Pat Donnelly
Carol Dorn
Douglas Family
Timothy Drumm
Madeleine DYwer
Leah Dyrnyius
Perin Edwards
Jack Egan
Kate Ellinger
Dave Esmond
John Evers
Gilda Fake
Marion Farrell
Richard Feiss
Janet Fisher
Mark Fitzgerald
Chad Fogarty
Cellin Fontaine
Stephen Fountain
Marjorie & Olivia Founier
Maura Fyvie
Dan Gagne
Margaret Gallagher
Yash Ghandham
Judy Gates
Dylan Germani
Emily Getty
Avi Ginsburg
Penny Glener
Stephanie Gossin
Hans & Marsha Grade
John Graham
Ashley Green-Noxon
Gray Family
Robert Greene
Paul Greig
Aria & Ruth Grisham
Susanne Gunther
Adithi Gupta
Alaina Hargrave
Kathy Harris-Valente
Tom Hart
Isaac Hastings
David & Susan Hayes
Bob Hayward
Kelly Heath
Franklin Hecht
Karthik Hegde
Al Hembro
Shannon Hickman
Sharon Hinkle
Jeff Hoder
Kathy Horn
Bach Hschian
Yicheng Huang
Kevin Huba
Nancy Huba
Gloria Hubbard
Justine Huffman
Jenevieve Huta
Chris Imperial
Mary Ann Jacobson
Sandy Jacon
Mary Beth Jankowski
Janet Johnston
Pranav Kalapala
Kariatou Kamara
Aylen Karabuk
Caleb Karkari-Mensah
Abhi Katagadda
Jean Keating
Ryan Kelly
Kyle Kennedy
Tim Kentsky
George Keohan
Ruchika Kilaparty
Samihla Koduri
Jason Kolakowski
Sai Shreya Komali Kollapudi
Elizabeth Koneckn
Kathy Korkoz
Thomas Kretzler
Donnamarie LaBelle
David Laiacona
Barb & Bernadette LaManna
Lammon Family
Linda Lashmet
Magali Laurent
Frankie Lazarisach
Hannah Lee
Laura Lehtonen
Shengwen Lei
Mary Ann Lettay
Mike Lofrumento
William Lombardo
Nils Lundberg
Matt Magill
Malneed Family
Christina Martin
Emerson Martin, Jr.
Connie Mattice
Jack Meyer
Kate McCarthy
Melissa McClelian
Maryann MccGeorge
Shannon & Tamara Melia
Louise Metz
Jeff Miller
John Milligan
Geraldine Mitchell
Margie Morelli
Dan Moritz
Morgan Morzio
Luke Mossey
Kim Mullina
Irene Murray
Roopchand Musunuru
Nalini Nazer
Prabhaar Neti
Perry Niccolai
Mary Anne Nicholas
Molly Nicol
Rajani Nimma
Trisha O’Bomsawin
Lee Odel
Lorraine Okeen
Victoria Opalka
Okana Ostrovsky
Jacob Parker
Viraj Patil
Gaylotten Phruatsog
Katie Pisinski
Debra Pollard
Terry Prang
Ron Priest
Dick Raeder
Anthony Rafferty
Riaz Rao
Steve Ras
Kevin Reilly
Norm Reyome
Richardson Family
Richter Family
Amber Ricuitfi
Joel Riley
Michelle Riley
Ellen Rizzo
Sarah Robinson
Al Roesser
Trish Roesser
Trish Roesser
Pat Rogers
Mike Rosen
Rueckert Family
Barbara Ryan
Jim Santamarina
Ken Scallon
Ellie Schabes
Helen Schaffer
Peyton & Tobie Schlosstein
Mark Schmidt
Steven Schreiber
Dan Schryver
Jonathan Sharer
Marty Shields
Mike Siku

Why I Give...

I have been organizing members from Ohav Shalom to volunteer at the Regional Food Bank one Sunday per month for the past 15 years. Early on in this adventure someone asked me why I did it. That answer was easy: whether in Eastern Europe before, during and/or after the Holocaust or in the tenements in Brooklyn there were times when members of my family knew firsthand what it was like to live with hunger. If I go to sleep hungry it is because I was too tired or too busy to bother with a meal. My commitment to volunteering at the Food Bank is to have a small part in seeing that members of my community do not lack food or basic comfort regardless of their circumstances.

—Sharon Berka, Volunteer
Why I Give...

Knowing that in our small way we are making a difference in peoples lives who are far less fortunate than we, well, there’s not much better in life. We are all here together, and it is our duty to take care of one another. And by the way if we can have fun and make great friends along the way all the better!

-Kent Sellner, food donor and volunteer
**Public Support and Other Revenue**

**Public Support**
- Contributions: $1,829,858
- Commodites Contract - USDA: 699,225
- Community Supported Agriculture (CSA) Contracts: 133,335
- Fundraising/Direct Mail Appeals: 1,778,722
- Fundraising Events (net of expenses $189,820): 966,014
- Grants: 489,722
- Grants, Temporarily Restricted: 104,850
- Grants, Capital Campaign: 626,745
- Hunger Prevention Nutrition Assistance Program (HPNAP) Grant: 1,742,168
- United Way: 53,045

**Total Public Support** $7,702,081

**Other Revenue**
- Co-op Food and Paper Products Revenue: $8,101,655
- Shared Maintenance Revenue: 1,151,170
- Public Warehousing & Rental Income: 67,526
- Interest Income/Realized and Unrealized Gains: 25,907

**Total Other Revenue** $9,346,258

**Total Support and Other Revenue** $17,769,942

**Expenses**
- Co-Op Food and Paper Products: $7,352,677
- Salaries: 4,129,706
- Employee Benefits & Payroll Taxes: 1,340,292
- Agency Rebates: 350,000
- Building Operation Expenses: 122,606
- Conference Fees: 11,124
- Consulting/Professional Fees: 105,338
- Equipment Repair & Maintenance: 186,847
- Feeding America Membership: 20,486
- Fundraising Appeals Expenses: 280,763
- HPNAP: 965,106
- Insurance: 167,704
- Membership Fees: 13,589
- Printing & Publications: 46,826
- Postage: 47,314
- Special Events Expenses: 217,370
- Staff Travel: 14,012
- Supplies: 219,724
- Telephone: 31,439
- Transportation-Commercial: 22,720
- Utilities: 247,813
- Vehicle Expenses: 451,315
- Waste Disposal: 215,364
- Miscellaneous: 107,026
- Depreciation: 642,118

**Total Expenses** $16,234,237

**Change in Net Assets** $811,764
how you can help

**donate time and talent**
Volunteers are vital to the Food Bank's operation and contribute in countless ways. Sorting food, picking produce at our Farm, or raising money at a fundraising event—there are endless varieties of enjoyable, rewarding tasks that volunteers perform every day.

**make a monetary or in-kind donation**
Financial donations sustain the Food Bank and enrich the larger community by providing nourishment, dignity, and a sense of sharing to all involved. Funds come from grants, special events, and contributions, and each donation makes a meaningful difference. In-kind donations come in many forms, from printing to paving and more. These donations allow the Food Bank to provide more food to hungry people.

**donate food**
Food donations are at the core of the Food Bank's work. Food companies donate their edible but unsaleable food, and individuals and organizations conduct food drives at all times of the year. Non-food items like paper goods and cleaning supplies are also donated. These products are provided to food pantries, soup kitchens, and other agencies serving people in need.

**spread the word**
Did you have a great time volunteering in our warehouse or on the Farm? Spread the word! Let your friends know, and encourage them to volunteer! Find us on Facebook, Twitter, and Instagram to keep up with what's going on at the Food Bank, and share our pages with your friends. With your help, we are alleviating hunger...together.

The staff of the Regional Food Bank and Food Bank of the Hudson Valley extend a special thank you to all who helped us in 2018 with food or fund donations, fundraising, volunteer efforts, and in a multitude of other ways. We are grateful for the time, energy, and resources our generous community provided to ensure we were able to help as many people as possible in their times of greatest need.
Regional Food Bank of Northeastern New York
965 Albany-Shaker Road
Latham, NY 12110
(518) 786-3691
www.regionalfoodbank.net

Food Bank of the Hudson Valley
195 Hudson Street
Cornwall-On-Hudson, NY 12520
(845) 534-5344
www.foodbankofhudsonvalley.org

A member of Feeding America